

ADITYA BIRLA RETAIL LTD

Transaction Advisory



KEY FACTS

Job – Transaction Advisory for office in Mumbai

Total Built Up Area – 82,000 sq ft

Nature of transaction – Lease

CLIENT OBJECTIVES

In order to reduce their occupancy cost, the client instructed our team to source a property in close proximity to their existing building.

PROJECT CHALLENGES

The challenge was to identify a property with specifications matching to their existing building and yet to have a lower occupancy cost. The team surveyed and mapped all possible options and was able to negotiate a property suiting to clients needs.

The team did many round of negotiations and meetings with owners of properties to convince them to come to terms with the clients offer.

SERVICE OFFERED

Transaction Advisory: The team was able to assist client in finalizing an options in the suburban business district of Andheri East, Mumbai.