

BNP PARIBAS SA – MUMBAI

Transaction Advisory



KEY FACTS

Job – Transaction Advisory for office expansion in Mumbai

Total Area – 1,12,000 sq ft approx

Nature of transaction – Lease

CLIENT OBJECTIVES

The client instructed our team to source an independent, stand alone building with naming rights in prime business district of Mumbai.

PROJECT CHALLENGES

There is lack of good quality stock of independent buildings in prime business districts of Mumbai. Further, there were 2-3 other competing tenants who were having similar requirements at that time. Client wanted an option which could cater to the scalability requirements of various business lines without adversely effecting the financial aspect of the transaction.

SERVICE OFFERED

Transaction Advisory: The team was able to assist client in finalizing an options in one of the most prestigious project of financial business district of Bandra Kurla Complex, Mumbai.

The client was provided exclusive naming rights to the building.