

KYOCERA

Transaction Advisory



KEY FACTS

Job – Transaction Advisory for leasing of an office space – standalone building in Udyog Vihar, Gurgaon

Plot Area – 500 sq yd

Total Built Up Area – 7,300 sq ft

Nature of transaction – Lease

CLIENT OBJECTIVES

Kyocera's global operations deliver a diverse range of products, including advanced materials, components in India.

Kyocera was located in MG Road, Gurgaon. The company was operating on lease rental basis and wanted to relocate to Udyog Vihar to their own building for corporate office. The company approached our Transaction Advisory team for leasing a standalone office space building to them.

Our well networked team effectively found a standalone office building of 7,000 sq ft approx in Udyog Vihar, Gurgaon only. The location is also in close proximity to Metro station, Malls and five star hotels.

PROJECT CHALLENGES

Kyocera was running an office space on lease model and wanted to take independent /standalone office building on lease. The objective was to take advantage of having their own office facility which gives them more branding opportunities and they had to import some heavy machine for demonstration to their clients for which they need to have an office in Udyog Vihar which has proximity to Delhi via Metro & other public transport and at the same time within their specific budget. The Transactions team worked out a customized solution which worked both for Kyocera and the property owner. The building owner was also keen to lease the building to a Multinational company. It was indeed a win – win situation for both as the building met all the above parameters. In addition, our team also assisted the client in getting the lease contract registered.

SERVICE OFFERED

Transaction Advisory: Our team was successful in leasing the office space building to the client at a very competitive price.